



### MDA and Financial Services: A Governance, Risk, and Compliance case study

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- Introduction
- On Trading Systems Technology, Compliance and Risk management
- Case Study 1: XEC Pre-trade compliance engine
  - Trading systems and Real-time Compliance
  - The scalability of a rule-based approach
- Case Study 2: Risk Management and Continuous Compliance
  - Leveraging global firm-wide knowledge as a competitive advantage
- Demos





- CIO's cannot account for IT production management
  - There is a disconnect between the objectives of business and the delivery of production management of supporting IT
  - CIO's want to manage their current production systems based on the delivery of Service Level Agreements
- CIO's are under pressure to cut costs and deliver value
  - CIO's want to virtualize to increase utility and automate to reduce operational costs.
  - CIO's want to reduce errors in operations through automation and so increase the guarantee of value to the business.





- Managing complexity
  - Requires that we understand the relationships between components
  - Requires that we can interact with components and create relationships that make sense (the business relationships)
- Managing scale
  - Requires that we can manage 10,000 of moving parts
  - Requires that we manage holistically through some notion of business driven SLA's.





- Growing Complex Regulations:
  - There are many regulations to comply with
  - Most regulators do not interact
  - Company is responsible for detecting and dealing with conflicts and contradictions between regulations
  - Within a single vertical, particularly financial services, there are many regulations to comply with
  - Privacy and security can create serious conflicts: a challenge for large multinational companies
- These regulations and industry standards will continue to grow and change: Automation is a must have in order to deal with them globally
- Cost of regulations will increase and risk will be higher if dealing with regulations individually



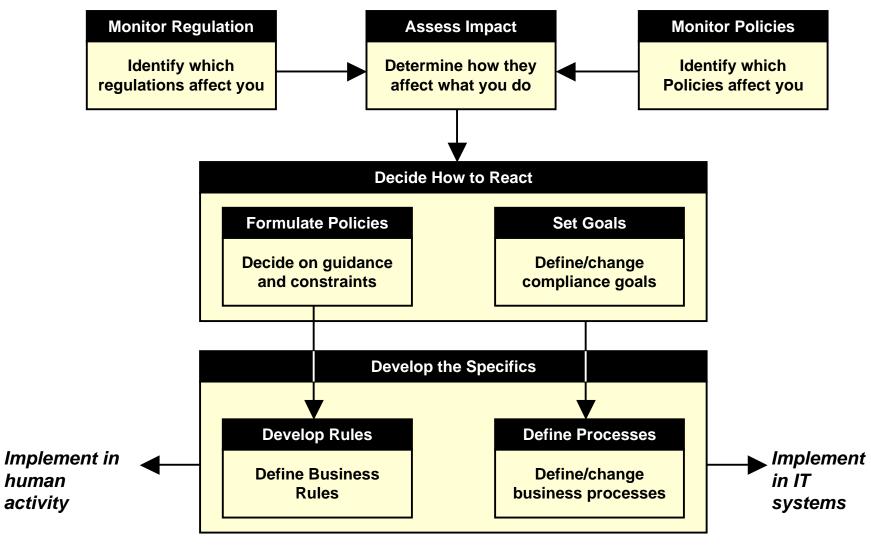


- There will be more regulations and more complex requirements, especially in financial environments and infrastructures
- Regulators and Auditors ask for the proof of compliance not the list of failure to comply. Producing such an evidence cannot be achieved without a formal rigorous process and systems architecture
- Industry looking into continuous risk and compliance monitoring. Companies need to be aware of changes that affect them as their business processes get more sophisticated to meet productivity requirements
- New trend towards common view allowing companies to map their guidelines, corporate goals and directives to standards and regulatory compliance: this will provide major benefits in maintenance, cost-cutting, and access to key information elements
- Towards Certification: need for a common platform, best practices.

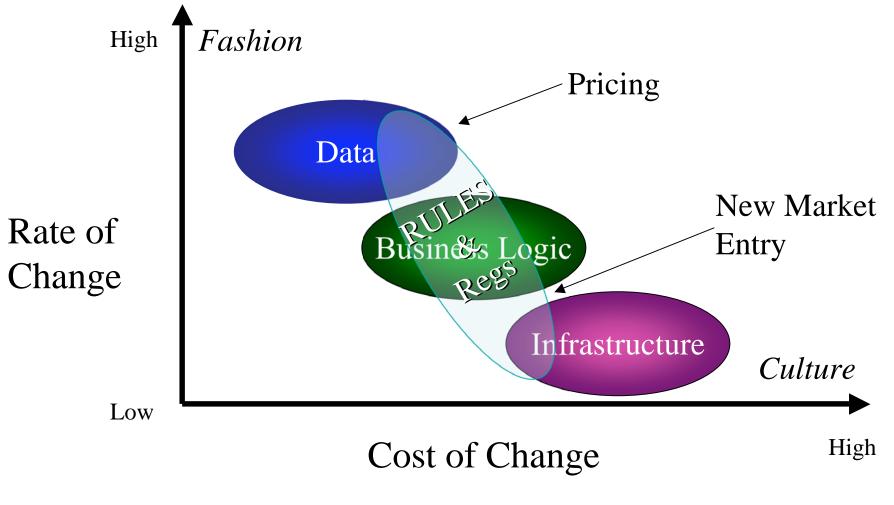


### **Simplified Process**







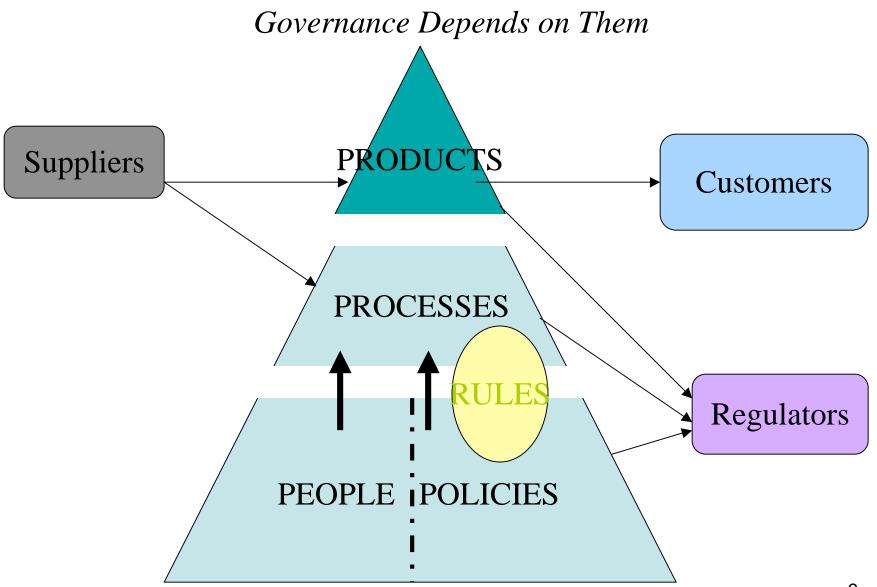


Adapted from The Clock of the Long Now, Stewart Brand 1999



### **Business Runs on Rules**









### CASE STUDY:

### Rule-base Enterprise Compliance for pre-trade





- ✓ Approx. 5,030 funds and 7,790 advisors currently registered controlling over \$21 trillion of assets...
- ....and engaging in tens of millions of transactions each years...
- ...subject to hundreds of thousands of regulatory rules and guidelines



## Areas of Focus



- Areas of focus related to compliance issues:
  - Internal controls
  - Portfolio Management
  - Personal Trading
  - Best Execution, Trade Allocation
  - Privacy and Access Control
  - Communications
    - Email, Instant Messaging, Phone Calls,...





### SEC Examination Letter: Produce ~80 custom reports and documents demonstrating implementation and validation of internal controls.

### You have one week to provide this!



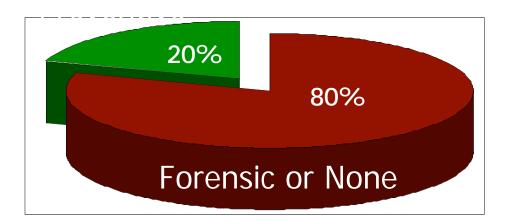


- Automated portfolio compliance tool for investment managers is no longer a luxury
- Regulatory audit frequency and intensity steadily increasing in both US and abroad
- Strong regulatory compliance testing capabilities both pre and post trade – are viewed as critical
- Regulators looking for a "culture" of compliance within the organization
- A case of non-compliance can lead to fines, limits on business activities, loss of reputation, destroy a brand image, exodus of assets

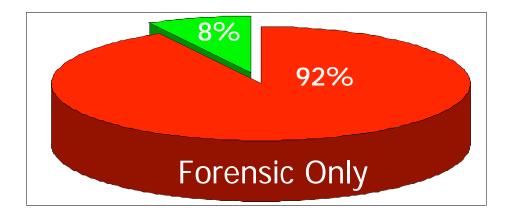




Does your firm do any pre-trade compliance testing?



How many "calculated" rules are supported by pretrade Testing?



Sources: NSCP Survey, Macgregor Research





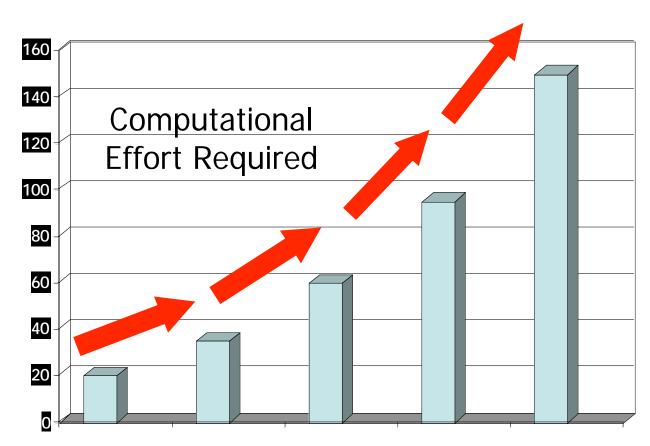
Excerpt from a speech by Paul F. Roye, Director, Division of Investment Management, SEC, June 19, 2003 to the American Law Institute/American Bar Association.

"Surprising as it may sound, some mutual funds have virtually no compliance controls in place. In fact, many of our enforcement cases in the investment management area are the result of weak or nonexistent compliance controls. We want to raise the compliance standards of all funds to the standards already adopted by the more responsible and proactive fund complexes."



### What's Changing?





#### **Growing Demands**

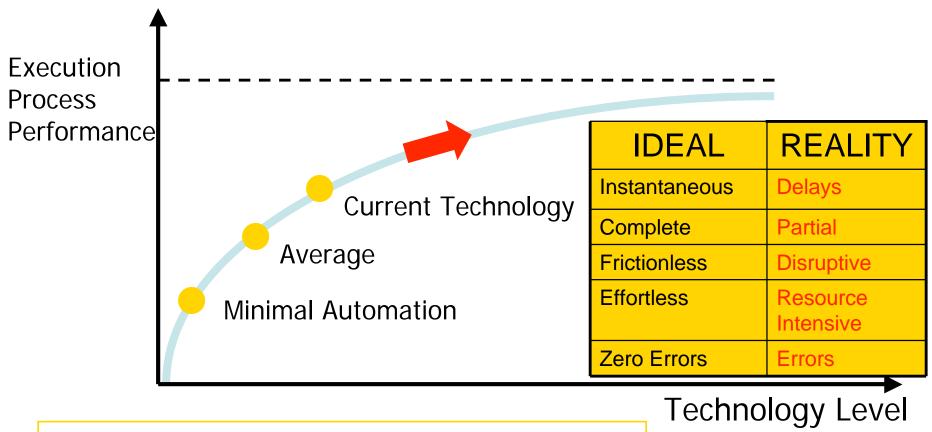
- More Accounts
- More Trades
- More Regulations
- More Complexity
- More Demanding Customer Service
- October 5, 2004

### Paradigm Shift

 "Prove Compliance occurred in fact"







Recapture investment performance and margins





- Tracking Communication
- Performance & Scalability
- Clarity & Transparency
- Suppression of false exceptions
- Effective Archiving
- Proof of Compliance





Consolidation of "Enterprise" Assets

– Data, Rules, and Reporting

- Integration of Functions supported by a "Service Grid"
  - Credit Analysis & Risk Management
  - Portfolio Modeling & Analysis
  - Compliance
  - Trading & Commission Management
  - Post Trade











- Rules are too numerous, too complex, and they change too often
- Compliance systems are too slow to implement all rules on a pre-trade basis
- Compliance systems are not sufficiently "transparent". Problems detected are not easily understood by users
- Data problems cause too many "false" exceptions, and data validation and research capabilities are weak in current compliance systems

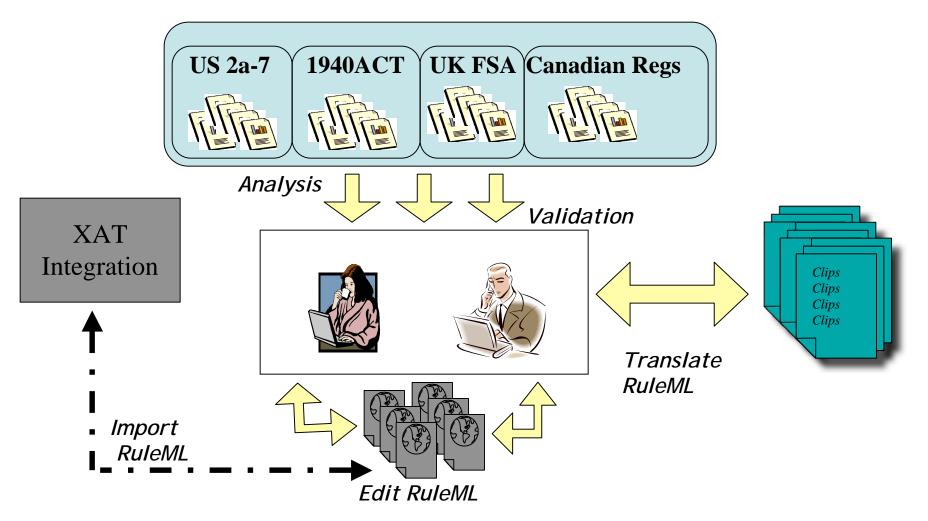




- U.S. securities laws are enacted by Congress and enforced by the SEC. In its enforcement role the SEC promulgates rules and regulations. Law firms interpret the laws and their related rules and regulations, and advise their clients, investment management firms, in complying with the laws.
- Work with the legal experts in translating these rules into RuleML and testing them. It is critical that the RuleML instructions accurately reflect the intent of the regulation and operate accordingly.
- In XIP Enterprise Compliance, individual regulatory rules are tested on an automated basis. The system contains the text of the regulation, and a "system" rule that performs the test. Both the text and the system rules are viewable by the user. "System" rules are viewed in the rule library and can be assigned to funds by the user. Transactions are tested against the rules at the fund level
- XIP delivers prepackaged rulebases for testing securities regulations, and Macgregor plans to automate and distribute rule updates in coordination with a leading law firm. We plan to expand the library of prepackaged rules to include non-U.S. as well as U.S. jurisdictions and to update the library as required by new legislation or interpretations 23











### Analysis and Implementation of Regulatory Rules

- Verify that the regulatory concepts are supported by the XEC Domain Model
- Define required functions and operation to be supported by the execution environment
- Implement the corresponding rules and validate them

### • A Regulatory Rules Translator

- Translates RuleML encoded rules to the CLIPS intermediary format for the Compliance Engine
- A Rules Importing Interface





- XEC supports the following:
  - US 2a-7 Money Market regulations
  - US 1940 ACT Mutual Fund regulations
  - UK FSA regulations
  - Canadian Mutual Fund regulations
- Regulatory Rules Analysis
  - Requires review process of the regulations
  - Extract the Data Model Concepts and resolve inconsistencies
  - Define the 'system level' rules that will implement each regulation



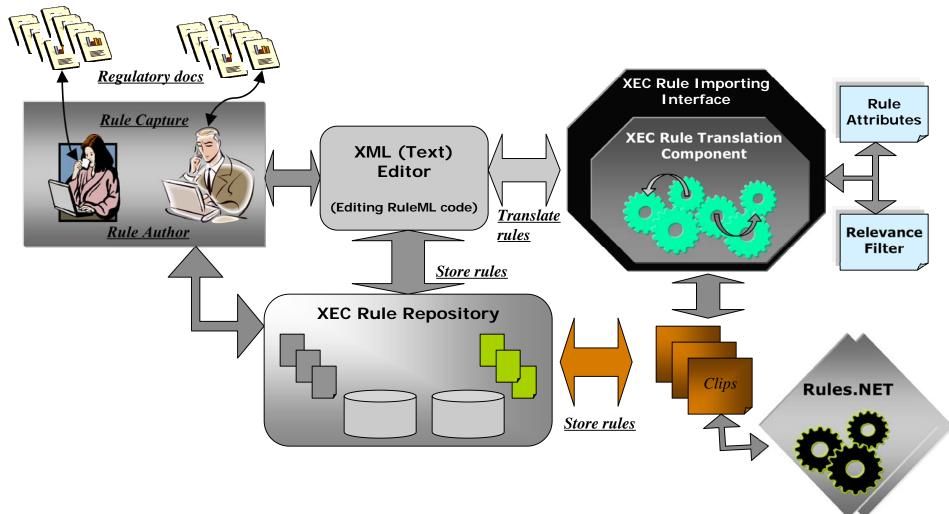


- XEC Rules Importing Interface
  - Provide a flexible interface to allow XAT Integration to access available rule packages and deploy them to the XEC runtime
- Viewing Regulations in the Rule Library
  - Browse Regulatory Packages as Rule Groups
  - View Each Rule's Description and parameters (version, test frequency, severity, status, etc)
- Account-Rule Associations
  - Account-Rules associations also apply to regulations



### High Level Architecture





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- Compliance requirements and technology are changing quickly
- Compliance technology enables the SEC to "raise the bar"
- Enterprise Compliance systems are transforming from a defensive control system to an offensive weapon central to the execution process





- The System is a result of 50 person-years of a multi-disciplinary team of experts including:
  - A senior compliance officer
  - Usability experts
  - Portfolio managers
  - Fixed income specialists
  - Rule technology experts

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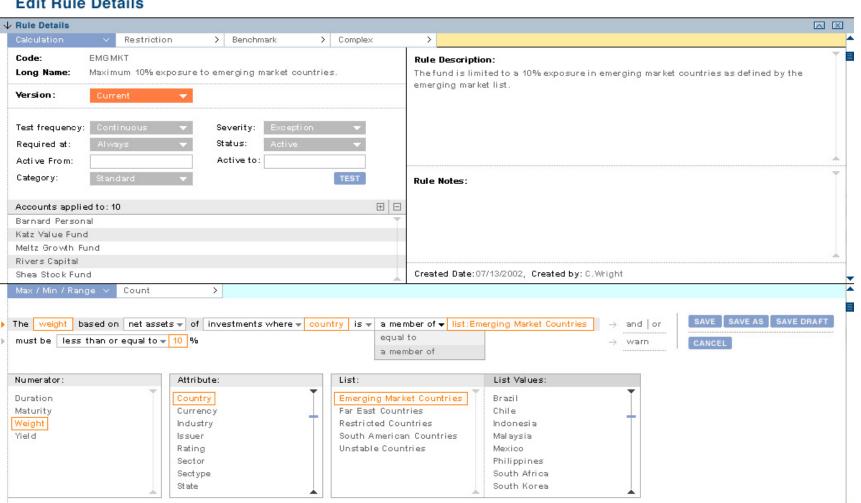
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ode	Long Name		Rule Source	Transition Status Aut	hor Creation Date	
2A7QTX2TS5	Taxable Max 5% Second Tier Securities		R	Pending Dep Adn	nin 8/8/2005 5:42:11 PM	
2A7MDWAM90	Max 90 Days Dollar Weighted Average Maturit	ty	R	Pending Dep Adn	nin 8/9/2005 9:33:02 AM	
2A7MRMAT397	Max 397 Days Remaining Maturity		R	Pending Dep Adn	nin 8/9/2005 9:36:03 AM	
2A7QTE2TCS5	Tax Exempt Max 5% Second Tier Conduit Sec	curities	R	Pending Dep Adn	nin 8/9/200510:13:48 AM	1
2A7QUSDONLY	USD Securities Only		R	Pending Dep Adn	nin 8/9/200510:16:56 AM	1
2A7RMRMAT762	Penny rounding Max 762 Days Remaining Mat	turity	R	Pending Dep Adn	nin 8/9/200510:18:46 AM	1
2A7DTE2TCS11M_A	Tax Exempt Max 1% Second Tier Conduit Any	y Issuer	R	Current Adn	nin 8/9/200510:41:32 AM	1
2A7DTE2TCS11M_B	Tax Exempt Max USD 1 Million Second Tier Co	onduit Any Issuer	R	Current Adn	nin 8/9/200510:43:09 AM	1
2A7DTE2TCS11M	Tax Exempt Max 1% or USD 1 Million Second	Tier Conduit Any Issuer	R	Pending Dep Adn	nin 8/9/200511:04:28 AM	1
2A7AELIGONLY	Eligible Securities Only		R	Pending Dep Adn	nin 8/9/200511:17:23 AM	4
2A7DTX2T11M_A	Taxable Max 1% Second Tier Any Issuer		R	Current Adn	nin 8/9/200511:21:03 AM	1
2A7DTX2T11M_B	Taxable Max USD 1 Million Second Tier Any Is	suer	R	Current Adn	nin 8/9/200511:23:00 AM	4
2A7DTX2T11M	Any Issuer	R	Pending Dep Adn	nin 8/9/200511:24:02 AM	1	
1940ACT12d1ADMax5TAV	nds	R	Pending Dep Adn	nin 8/9/200511:38:59 AM	n	
1940ACT12d1ADMax10TAV	MAX 10% TAV invested in other funds		R	Pending Dep Adn		
1940ACT22EMAX15ILL	MAX 15% in illiquid securities for Mutual Fund	1	R	Pending Dep Adn		
1940ACT22EMAX10ILL	MAX 10% in illiquid securities for Money Marke		R	Pending Dep Adn		
1940ACT8b1DMax25TAV	MAX 25% same industry		R	Pending Dep Adn		
IRC817hDMax_A	Life Insurance Policies and Annuity Contracts	Diversification Rule (Apy 1)	R	Current Adn		
IRC817hDMax B	Life Insurance Policies and Annuity Contracts		R	Current Adn		
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Rule Details						
Restriction > Calculated >	Composite > Imported >					
Code: R2A7QTX2TS5		Rule Description:				
Long Name: Taxable Max 5% Second Ti	ier Securities	A money market fund that is not a	Tax Exempt Fund s	hall not have invested	more than five percent of its Total As	ssets in securities that are Second Tier 🔳
Version: Pending Deploym 🔻	P	securities. [Rule 2a-7 Section (c)(3)(ii)(A)]				
Test Frequency: Continuous	Severity: Exception					•
Required At:	Status: Active 🗸	Dula Mataou				
Active From: 8/ 8/2005	Rule Notes:					
Category: Standard	Active To: 12/31/9998					*
	+ -					
	_	C	Created By:	Admin		<b>v</b>
		Created Date: 08/08/2005	created by.	Admin		

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File Edit View Deploy Execute Tools Help Saved Views - BACK NEXT **Edit Rule Details** Restriction > Benchmark > Complex > EMGMKT Rule Description: Maximum 10% exposure to emerging market countries. emerging market list.

#### macgregor- XIP WS

Editing	Rules



Advanced Search

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Actions



		Remove rule
/ One Title 🖕		Add action
perRebalanceForRulesNET	Edit View Title	Remove action
Attributes		Add condition
desc: Simplified Viper Rebalance RuleBase for Rules.NET	Rule Name: Setup User Request Session Fact	Remove condition
= 1.0	Severity: <high></high>	Add ruleset
module:false		Remove ruleset
ViperRebalanceUseCaseScenario	Description:	Add rulebase
direction:forward	Define rule Account Total Market Value. This rule calculates the total market.	Remove rulebase
Viper_Rebalance	Author: Stavros Kokoris	Add business object
SetupUserRequestSessionFact <high></high>	Creation Date: 01/14/03	Remove business obje
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🗕 🗄 🗄 The n	Rule Label="Account Total Market Value" rule id="RST001R003"	Log off
= dummy	This rule calculates the market value for each portfolio.	Open project
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AggregateMarket ValueBySector <low></low>	A UCITS may invest no more than 10% of its net assets in securities issued	
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RecommendedOrderQuantityPerPosition <low>     To de OrderDecommendation TrDecom</low>	10%). Investments greater than 5% of net assets (but below 10% of net	
Tra deOrderRecommendation ToBuy      Tra deOrderRecommendation ToSell      Tra deOrderRecommendation ToSell	assets) may not exceed 40% of net assets. A newly formed UCITS need not	
IradeOrderRecommendation losell <10w>     ApproveRequest <10w>	observe these restrictions for the first 6 months after registration, but	
	must observe principles of risk spreading	
AggregateMarketValueCleanup1 <low></low>		

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Define rule AccountTotalMarketValue: -->.

- This rule calculates the total market value for each portfolio. -->

ule Tablel="Acount TotalMarket\value" ruleid="RST001 R003" priority="80"

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# Questions?





### Case Study 2: Risk Management and Continuous Compliance Leveraging global firm-wide knowledge as a competitive advantage

<u>Demonstrations</u>